Impact Brief: Her Money, Her Life (HMHL)



Program Overview



Program Regions:

Tanga, Iringa, Njombe, Mbeya regions across Tanzania

Implementation Dates: 2021-2024
Partners: Tea Board of Tanzania, Tea
Research Institute of Tanzania,
Tanzania Smallholders TeaDevelopment Agency, Kazi Yetu
Donor: Bloomberg Philanthropies

The Her Money, Her Life project employs Village Savings and Loan Associations (VSLAs) and works across CARE's Empowering Women and Girls Framework to support women in improving their income, leading change in their communities, and challenging traditional roles in the tea value chain.

Within **communities**, VSLAs are strengthening women's entrepreneurship while addressing the power dynamics and social norms holding women back. With **markets**, *Her Money*, *Her life* is building connections and addressing systemic inequities.



546%

Income increase for one smallholder cooperative through selling processed tea instead of green leaves



17%

Increase in the official price of green-leaf tea in Tanzania



82%

ROI for the partnership with Kazi Yetu to add value and promote market linkages for women tea farmers

Impact Highlights

- 95% members reported an increase in individual savings due to their participation in VSLAs in the past 12 months.*
- 98% participants reported improvements in their household income.*
- 82% women reported active engagement in economic decisionmaking in their households, cooperatives and communities.*

Advocacy Wins

- Government commitment to scale up the women-led tea factory by constructing five additional factories.
- Establishment of the Dar es Salaam Tea Auction, which offers potential for women to have a greater role in selling tea.
- Collaboration with the Tea Research Institute of Tanzania to develop a manual on Good Agricultural Practices (GAP) for tea cultivation accessible to those with low literacy.



2042 **VSLA groups** with 41,000+ members



570+ groups established

AgriFunds & 650+ groups
engaging in collective
investment to improve their
business enterprises and
connect with value chains,
such as tea or spices.

How did Her Money, Her
Life achieve these
results? By intentionally
addressing root causes of
inequality faced by
women and girls
alongside savings groups
& women's
entrepreneurship. Learn
more in this VSLA
spotlight brief >

*Source: HMHL Impact Study, 2023

For more information contact

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